



eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



IGA PREFERRED VENDOR SEAL

Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties. Look for it as a sign of loyalty to the gaming industry.

GANDER GROUP

PRODUCT DEVELOPMENT & MERCHANDISING SOLUTIONS FOR CASINO GIFTING

CHAD GONZALES | 949-791-6569 | chad@gandergroup.com | gandergroup.com

Gander Group is an industry-leading product development firm that is focused on driving incremental revenue and increasing player loyalty for its casino partners. Through applying personalized strategies and maintaining a methodic hands-on approach from concept through delivery, Gander Group prides itself on providing only the highest quality on-trend products. Gander Group boasts over 20 brands across a wide variety of key categories and is proud to offer Hell's Kitchen™, kathy ireland™, Mrs. Fields™, Cuisinart™, Master Chef™, Jessica Moore™ and many more.



GANDERGROUP™

Services include:

- Continuity Gift Programs
- On-Trend Product Development
- Data Analytics
- Gift of the Month Programs
- Custom Retail Packaging w/ Carry Handles
- Agency Level Creative Services
- Promotional Products
- Dedicated Global Logistics Team

EDWARD DON & COMPANY

FOODSERVICE EQUIPMENT & SUPPLIES

ROB UTTERBACK | utterbr@don.com | 319-350-3473 don.com



DON Delivers Everything But the Food.

Owned and operated by the Don family since 1921, Edward Don & Company is the world's leading distributor of foodservice equipment and supplies. Its knowledgeable sales representatives, unmatched product selection, nationwide distribution centers and integration of new technology makes it the chosen supplier to all types of foodservice businesses including casinos, independent restaurants, national chains, health care, hospitality, country clubs, schools and universities, government institutions and foodservice management.





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MASQUE PUBLISHING, INC.

SPANISH 21, DOWN UNDER BLACKJACK AND LAYOUTS

**DAVE WISLER | 303-290-9853, x115 | dwisler@masque.com
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Masque Publishing offers innovative and popular casino table games such as Spanish 21, the Match The Dealer side bet for regular Blackjack games, and Down Under Blackjack – which won Casino Journal’s “Best New Table Game” award at the 2017 Table Games Conference in Las Vegas.

Masque also offers a new Progressive System for all of its games – this progressive bet is entirely based on the Match The Dealer gameplay, so it’s simple & quick, and it has proven to be very popular at casinos across the nation.

And Masque supplies quality customized gaming layouts for all casino games and table sizes.



KOHL WHOLESale

BROADLINE FOODSERVICE DISTRIBUTOR

**AARON KERKHOFF | aaronk@kohlwholesale.com
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Now led by the fifth generation, Kohl Wholesale continues to be a strong Broadline Distributing force in Illinois, Missouri and Iowa. Kohl Wholesale is a proud distributor of many national brands in our inventory of over 14,000 products.

Kohl Wholesale provides service to restaurants, hotels, supermarket delis, schools, hospitals, nursing homes, retail groceries, caterers, taverns, and many other businesses. The Kohl Cash & Carry was opened in 2000 and has broadened community awareness about the products and services Kohl Wholesale provides.

The growth that Kohl Wholesale has enjoyed over the years can be directly linked to the focus and value this family-owned business places toward providing great customer service.





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