

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties!

#### FARMER BROTHERS COFFEE COMPANY — GOLD LEVEL

#### **DALE ANDERSON**

danderson@farmerbros.com // 763-434-3507

www.farmerbros.com

**KNOWN FOR:** Casino Coffee Service

You don't need luck, just Farmer Brothers taking care of your business.

Whether your goals are to increase profits on the balance sheet or traffic on the casino floor, Farmer Brothers' sales representatives understand your business and will provide branded product and equipment solutions to help you meet and exceed your goals.

Farmer Brothers offers tiers of casino coffee service, products, packaging and solutions to meet casino and gaming facilities' many points of service: buffet; banquet; room service; restaurant, café and express dining; coffee self-serve; in-room hotel coffee; employee break room; gaming floor; and fine dining.

Equipment maintenance and service plans help you control costs and reduce waste.





Farmer Brothers has a wide variety of product flavors that will enhance your casino coffee service menus, appeal to your target customers and keep them coming back for a great experience again and again.

#### NAGLE SIGNS INC. — GOLD LEVEL

#### **TOM NAGLE**

tjnagle@naglesigns.com // 319-233-4604

www.naglesigns.com

KNOWN FOR: Industry-Leading Design & Craftsmanship

Since 1978, Nagle Signs Inc. has dedicated itself to producing industry leading design and craftsmanship that makes a statement. The family-owned facilities have the technology and expert personnel that combine to make Nagle Signs one of the most highly respected sign companies in the Midwest. With three locations to better serve clients, it is a full-service sign company devoted to providing design, manufacture, installation and service for leading companies throughout the Midwest and beyond. Nagle Signs offers a complete selection of sign solutions: dimensional letters/ logos, message centers, monument signs, directional signs, projecting signs, window lettering, vehicle graphics and much more.

"Just a quick note to say thanks for the great job on our two new Farmer's Pick signs. They both look great and your installation staff was professional, prompt and courteous. Everybody is really talking about the new interior wall sign, such a big change from the old barn boards." - Robert Moberg, Lady Luck Casino Director of Non-Gaming







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#### NATIONAL FOOD GROUP — SILVER LEVEL

#### **JESSICA UNDERHILL**

junderhill@nationalfoodgroup.com // 248.560.2391 www.nationalfoodgroup.com

KNOWN FOR: High-Value, High-Quality Food Products

For more than 25 years, National Food Group has built lasting relationships with customers by providing high-value, high-quality food products for a full range of meal patterns and budgets. You can rely on NFG for food industry expertise, buying prowess, and a dedication to providing top-notch customer service.

NFG forms strong alliances by matching customer requests with vendor capabilities to source products that support a wide variety of needs. As an FYI the company has been in the lowa gaming market for 4+ years, working with the chefs and the buyers to find value solutions for their buffets and team dining. From traditional to trendy, NFG strives to find innovative ways to bring people and food together. With the Opportunity Buys®, Ongoing Opportunity Buys®, and Always Available™ programs, NFG is sure to have a solution that meets your need.

What makes NFG unique among peers is the way it gets results. It's the spirit and substance the team brings to the task at hand. That approach flows from NFG's core values: Innovation, Integrity, Relevance, Agility and Fun.

### FEATURED ITEMS: HOLIDAY PIES



Pumpkin Pie Pre-Baked 8″

Pecan Pie Pre-Sliced 10"



Pumpkin Pie 4" Gaudet

### **CUMMINS ALLISON — SILVER LEVEL**

#### **JEFFERY EUL**

EulJ@cumminsallison.com // 1-800-332-1564 www.cumminsallison.com

**KNOWN FOR:** Cage and Softcount Equipment

You want to keep your count room running at peak efficiency to yield a better ROI. One of the best ways to do that is to incorporate the high-speed processing and affordability of the Cummins Allison JetScan MPS 4100, 4200 or the new iFX400 multi-pocket sorters. One machine counts 1,000 mixed bills and tickets per minute, strapping currency and imaging tickets, all in a single pass. One machine, one pass and non-stop processing provide a better value for your operation.

Service when you need it, as you need it. Robust and dependable, the Cummins multi-pocket equipment means there's no need for a resident technician on your property, keeping your total cost of ownership low. When you need service, a service professional from the Cummins office will respond within hours, not days. Plus, Cummins inventories parts so you don't have to.





Cummins JetScan MPS 4115 shown with two strappers.



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### **ASSOCIATE MEMBER DIRECTORY**

#### **PLATINUM**



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#### **GOLD**

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