



eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties!

MARK-IT SMART — GOLD LEVEL

MARK F. DITTEAUX

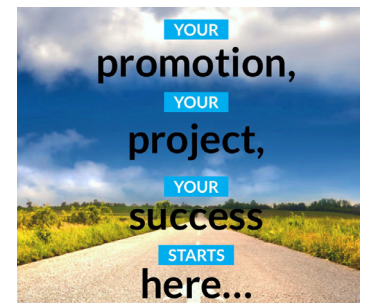
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www.markitsmart.com

KNOWN FOR: Promotional Marketing Services, from Concept to Completion

The Mark-it Smart team is a group of strategic and creative experts who bring a range of core competencies from the marketing world straight to you. Every member of our team is committed to building real business relationships that ensure your long-term success.

Whether you're a gaming, corporate or e-commerce client, our team is dedicated to bringing you the best products and pricing for an unmatched customer experience—the first time and every time.



NAGLE SIGNS INC. — GOLD LEVEL

TOM NAGLE

tjnagle@naglesigns.com // 319-233-4604

www.naglesigns.com

KNOWN FOR: Industry-Leading Design & Craftsmanship

Since 1978, Nagle Signs Inc. has dedicated itself to producing industry leading design and craftsmanship that makes a statement. The family-owned facilities have the technology and expert personnel that combine to make Nagle Signs one of the most highly respected sign companies in the Midwest. With three locations to better serve clients, it is a full-service sign company devoted to providing design, manufacture, installation and service for leading companies throughout the Midwest and beyond. Nagle Signs offers a complete selection of sign solutions: dimensional letters/ logos, message centers, monument signs, directional signs, projecting signs, window lettering, vehicle graphics and much more.



"It's been a pleasure working with Tom and the team of Nagle Signs all the way through the design concept to the placement of the new Isle logo signs. Everything went as planned from the fabrication phase, safety on the job site during the removal/ replacement, and they absolutely look great. I highly recommend Nagle Signs, and I'm looking forward to working with the team again on future projects."

- Danny Lane, Facility Manager at Isle Casino & Hotel Waterloo



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FARMER BROTHERS COFFEE COMPANY — GOLD LEVEL

DALE ANDERSON

danderson@farmerbros.com // 763-434-3507

www.farmerbros.com

KNOWN FOR: Casino Coffee Service

You don't need luck, just Farmer Brothers taking care of your business.

Whether your goals are to increase profits on the balance sheet or traffic on the casino floor, Farmer Brothers' sales representatives understand your business and will provide branded product and equipment solutions to help you meet and exceed your goals.

Farmer Brothers offers tiers of casino coffee service, products, packaging and solutions to meet casino and gaming facilities' many points of service: buffet; banquet; room service; restaurant, café and express dining; coffee self-serve; in-room hotel coffee; employee break room; gaming floor; and fine dining.

Equipment maintenance and service plans help you control costs and reduce waste.



Farmer Brothers has a wide variety of product flavors that will enhance your casino coffee service menus, appeal to your target customers and keep them coming back for a great experience again and again.

THOMPSON ELECTRIC — SILVER LEVEL

SKIP PERLEY

skip.perley@TEC-Corp.com // 712-252-4221

www.thompsonelectriccompany.com

KNOWN FOR: Electrical Contractor



Thompson Electric is a premier Midwest electrical contractor since 1933 that services the commercial, industrial, healthcare, education, government, low-voltage and residential industries. As a leading electrical contractor, Thompson Electric is a forward-thinking, innovative leader in the industry with the ability to revolutionize its business model. Thompson utilizes technology in every aspect of its business including estimating, arc flash risk assessment, infrared thermal imaging, 3D, Cad, BIM/Revit, electrical preventive maintenance (EPM), Solar, Automation and Controls, design build, prefabrication to project management and field supervision.

Thompson Electric Company has been operating successfully in the Midwest since 1933. Its integrity has earned the trust and loyalty of a growing customer base. To support regional growth, the company maintains permanent offices in Sioux City, Omaha and Sioux Falls as well as Thompson Automation and Specialty Services.





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NATIONAL FOOD GROUP — SILVER LEVEL

JESSICA UNDERHILL

junderhill@nationalfoodgroup.com // 248.560.2391

www.nationalfoodgroup.com

KNOWN FOR: High-Value, High-Quality Food Products

For more than 25 years, National Food Group has built lasting relationships with customers by providing high-value, high-quality food products for a full range of meal patterns and budgets. You can rely on NFG for food industry expertise, buying prowess, and a dedication to providing top-notch customer service.

NFG forms strong alliances by matching customer requests with vendor capabilities to source products that support a wide variety of needs. As an FYI the company has been in the Iowa gaming market for 4+ years, working with the chefs and the buyers to find value solutions for their buffets and team dining. From traditional to trendy, NFG strives to find innovative ways to bring people and food together. With the Opportunity Buys®, Ongoing Opportunity Buys®, and Always Available™ programs, NFG is sure to have a solution that meets your need.

What makes NFG unique among peers is the way it gets results. It's the spirit and substance the team brings to the task at hand. That approach flows from NFG's core values: Innovation, Integrity, Relevance, Agility and Fun.

FEATURED ITEMS: HOLIDAY PIES



Pumpkin Pie Pre-Baked 8"



Pecan Pie Pre-Sliced 10"



Pumpkin Pie 4" Gaudet

CUMMINS ALLISON — SILVER LEVEL

ROGER W. CROOK

crookr@cumminsallison.com // 1-800-332-1564

www.cumminsallison.com

KNOWN FOR: High-Volume Cash and Ticket Processing

Meet the star of exceptional cash operations productivity: the NEW JetScan® MPX 8200 multi-pocket cash and ticket sorter. More productivity and Lower TCO. Now ready for your soft count room.

With 30% higher throughput*, and a lower total cost of ownership, this system lets cash operations perform at its best. No other solution offers this degree of productivity at this level of acquisition and ongoing costs.

It's time to make your count room the star of your organization. Get more information at cumminsallison.com/jetscanmpx.



Cummins JetScan MPX 8215 shown with two strappers.



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GOLD

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SILVER

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